2008 Preliminary results Outlook for 2009



2008 Highlights

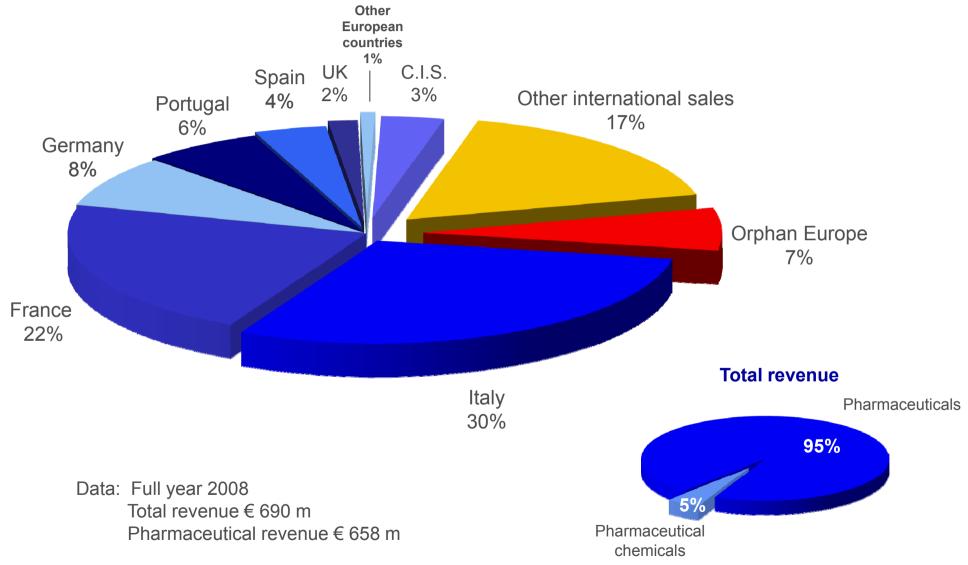
- Revenue € 689.6 million, up 9.7%, international sales grow by 13.9%
- EBIT € 144.7 million, up 10.1%
- Net income € 100.4 million, up 18.3%
- Acquisition of FIC and FIC Médical, our distribution arm in Russia and other C.I.S. countries
- New lercanidipine/enalapril fixed combination approved in the EU
- Launch of lercanidipine/enalapril fixed combination in Australia, Ireland, Denmark and Finland. Successful roll-out in Germany
- License to sell pitavastatin in Europe and other countries
- MAA for silodosin filed with EMEA using centralized approval procedure
- Acquisition of Yeni Ilaç in Turkey
- Acquisition of Herbacos-Bofarma in the Czech Republic in January 2009



(million Euro)	2008	2007	Change %
Italy	195.5	201.3	(2.8)
France	144.5	140.5	2.9
Germany	53.8	52.8	1.9
Portugal	42.9	45.7	(6.1)
Spain	25.9	21.9	18.0
United Kingdom	10.6	11.6	(8.9)
Other European countries	5.3	2.5	n.s.
C.I.S. countries	22.5	13.2	69.7
Other international sales	113.5	104.9	8.2
Orphan Europe	43.9	-	n.s.
TOTAL PHARMACEUTICALS	658.4	594.4	10.8
PHARMACEUTICAL CHEMICALS	31.2	34.0	(8.2)



Breakdown of pharmaceutical revenue





(million Euro)	2008	2007	Change %
Revenue	689.6	628.4	9.7
Gross Profit	467.4	422.1	10.7
as % of revenue	67.8%	67.2%	
SG&A Expenses	253.6	236.0	7.5
as % of revenue	36.8%	37.6%	
R&D Expenses	58.9	49.1	19.8
as % of revenue	8.5%	7.8%	
Other Income (Expense), net as % of revenue	(10.2) (1.5%)	(5.5) (0.9%)	86.1
Operating Income	144.7	131.5	10.1
as % of revenue	21.0%	20.9%	
Net Income	100.4	84.9	18.3
as % of revenue	14.6%	13.5%	



(million Euro)	4Q 2008	4Q 2007	Change %
Revenue	181.4	162.0	12.0
Gross Profit	120.8	106.1	13.8
as % of revenue	66.6%	65.5%	
SG&A Expenses	63.3	60.3	4.8
as % of revenue	34.9%	37.2%	
R&D Expenses	16.6	12.3	35.4
as % of revenue	9.1%	7.6%	
Other Income (Expense), net as % of revenue	(7.5) (4.1%)	(2.9) (1.8%)	n.s.
Operating Income	33.5	30.6	9.3
as % of revenue	18.4%	18.9%	
Net Income	23.8	20.8	14.5
as % of revenue	13.1%	12.9%	



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(million Euro)	2009 growth targets	Change %	2008
Revenue	~ 750	+9%	689.6
R&D expenses	~ 75	+27%	58.9
Operating income (EBIT)	~ 155	+7%	144.7
Net Income	~ 105	+5%	100.4



Company declarations, disclaimers and profile

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