



***2011 Preliminary results
Outlook for 2012***

Full year 2011 highlights

A very productive year

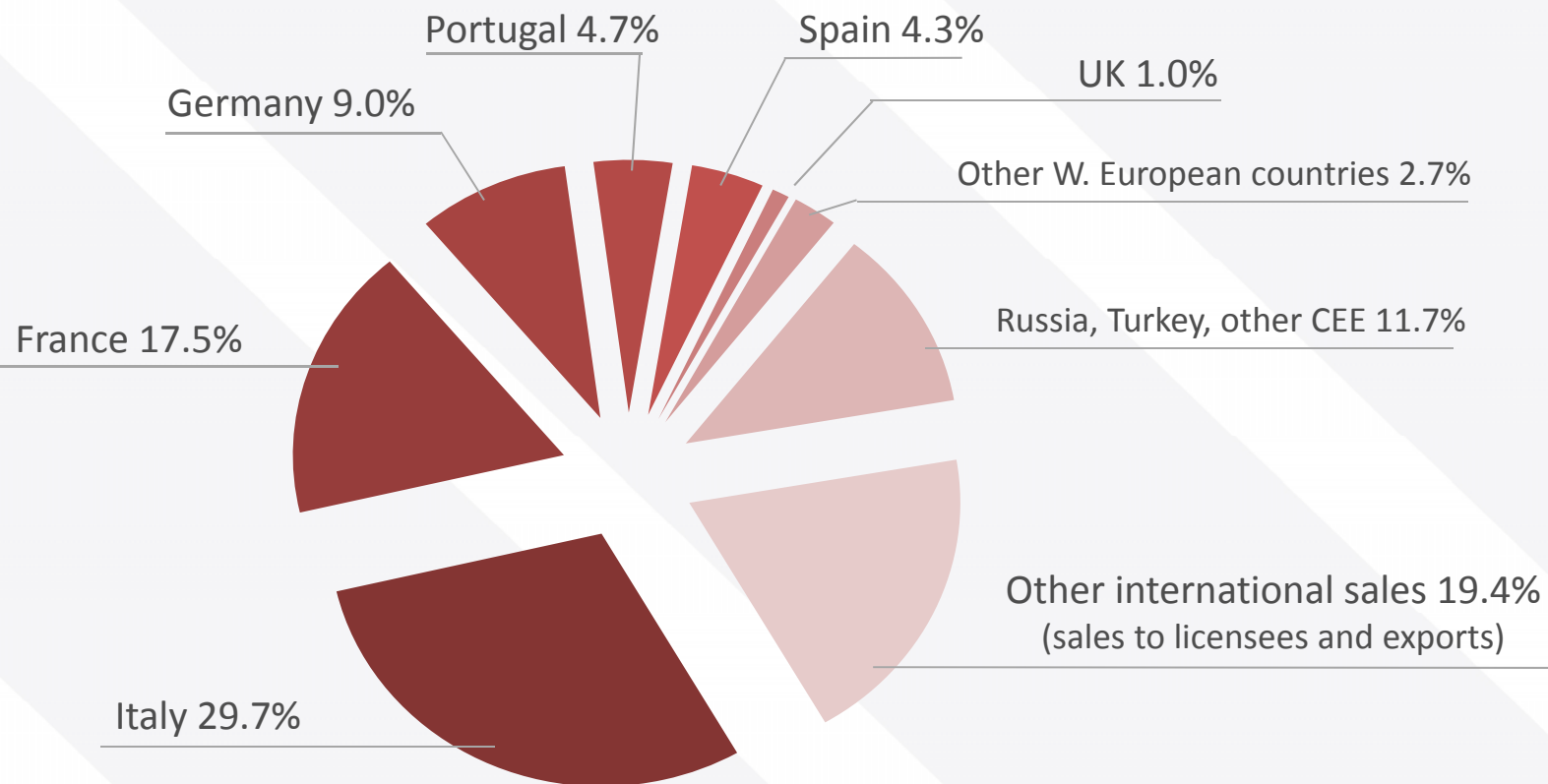
- Revenue € 762.0 million, up 4.7%.
- Operating income (EBIT) € 163.5 million or 21.5% of sales, up 5.6%.
- Net income € 116.5 million or 15.3% of sales, up 7.2%.
- Acquisition of Procto-Glyvenol® for the markets of Central and Eastern Europe.
- Urorec® (silodosin) now launched in 14 countries.
- Livazo® (pitavastatin) roll-out in Europe has started.
- European approval granted for the use of Carbaglu® to treat organic acidaemias.
- Acquisition of Frik İlaç in Turkey completed.

Composition of revenue

New emerging markets and new products driving growth

(million Euro)	2011	2010	Change %
Italy	217.7	197.0	10.5
France	128.7	139.9	(8.0)
Germany	66.2	63.3	4.6
Portugal	34.4	36.3	(5.3)
Spain	31.8	29.6	7.4
United Kingdom	7.6	9.9	(22.5)
Other Western European countries	19.4	16.9	15.2
Russia, Turkey, other CEE countries	85.5	70.3	21.7
Other international sales	142.3	139.2	2.3
TOTAL PHARMACEUTICALS	733.6	702.3	4.5
PHARMACEUTICAL CHEMICALS	28.4	25.9	9.9

A growing presence in Eastern Europe and Turkey



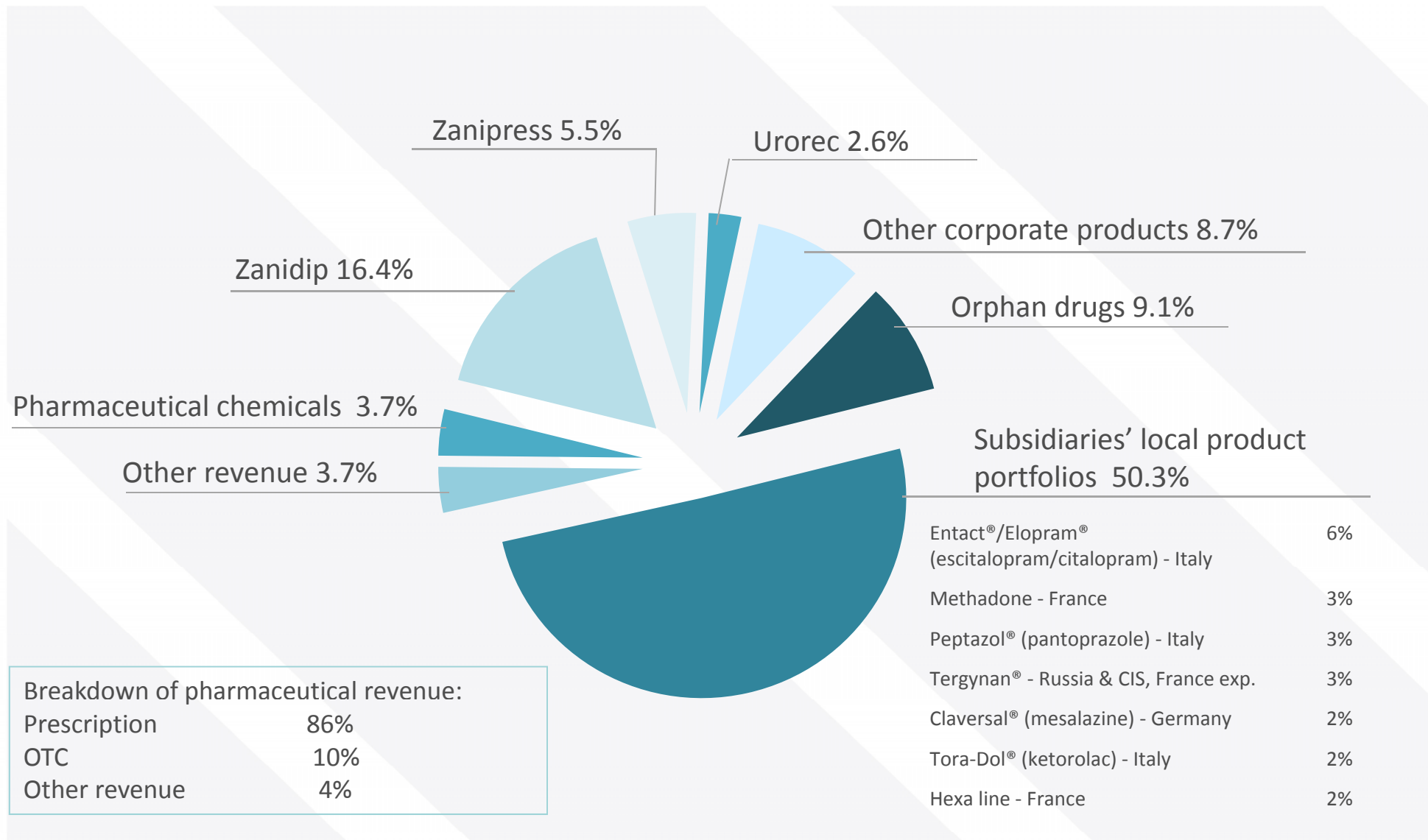
Data: Full year 2011
Pharmaceutical revenue € 733.6 m

Main product sales

Corporate products including orphan drugs now account for 42.2% of sales

(million Euro)	2011	2010	Change %
Zanidip [®] (lercanidipine)	124.7	148.7	(16.1)
Zanipress [®] (lercanidipine+enalapril)	41.6	31.7	31.4
Urorec [®] (silodosin)	19.8	2.1	n.s.
Livazo [®] (pitavastatin)	6.8	-	n.s.
Other corporate products	59.2	52.8	12.2
Orphan drugs	69.3	58.8	17.9

A richer product portfolio



Data: Full year 2011
Total revenue € 762.0 m

Full year 2011 results

Healthy sales and earnings growth

(million Euro)	2011	2010	Change %
Revenue	762.0	728.1	4.7
Gross Profit as % of revenue	502.1 65.9	488.1 67.0	2.9
SG&A Expenses as % of revenue	277.5 36.4	260.5 35.8	6.5
R&D Expenses as % of revenue	56.0 7.3	68.8 9.5	(18.7)
Other Income (Expense), net as % of revenue	(5.1) (0.7)	(3.9) (0.5)	28.9
Operating Income as % of revenue	163.5 21.5	154.8 21.3	5.6
Net Income as % of revenue	116.4 15.3	108.6 14.9	7.2

Financial position and Shareholders' equity

Net debt following the acquisition of Frik Ilaç, payment of dividends and other investments

(million Euro)	31 Dec 2011	31 Dec 2010	Change
Cash and short-term financial investments	105.2	161.7	(56.5)
Bank overdrafts and short-term loans	(13.6)	(3.5)	(10.1)
Loans – due within one year	(11.6)	(16.3)	4.7
Loans – due after one year	(135.7)	(95.9)	(39.8)
NET FINANCIAL POSITION	(55.7)	46.0	(101.7)
SHAREHOLDERS' EQUITY	594.5	576.0	18.5

Financial projections

2011 targets exceeded

(million Euro)	2011 Actual	2012 Targets
Revenue	762.0	810-830
Operating income (EBIT)	163.5	160-170
Net Income	116.4	110-120

Company declarations, disclaimers and profile

DECLARATION BY THE MANAGER RESPONSIBLE FOR PREPARING THE COMPANY'S FINANCIAL REPORTS

The manager responsible for preparing the company's financial reports Fritz Squindo declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this presentation corresponds to the document results, books and accounting records.

Statements contained in this presentation, other than historical facts, are "forward-looking statements" (as such term is defined in the Private Securities Litigation Reform Act of 1995). These statements are based on currently available information, on current best estimates, and on assumptions believed to be reasonable. This information, these estimates and assumptions may prove to be incomplete or erroneous, and involve numerous risks and uncertainties, beyond the Company's control. Hence, actual results may differ materially from those expressed or implied by such forward-looking statements.

All mentions and descriptions of Recordati products are intended solely as information on the general nature of the company's activities and are not intended to indicate the advisability of administering any product in any particular instance.

Recordati, established in 1926, is a European pharmaceutical group, listed on the Italian Stock Exchange (Reuters RECI.MI, Bloomberg REC IM, ISIN IT 0003828271) with a total staff of over 2,800, dedicated to the research, development, manufacturing and marketing of pharmaceuticals, with headquarters in Milan, Italy, operations in the main European countries, and a growing presence in the new markets of Central and Eastern Europe. A European field force of around 1,400 medical representatives promotes a wide range of innovative pharmaceuticals, both proprietary and under license, in a number of therapeutic areas including a specialized business dedicated to treatments for rare diseases. Recordati's current and growing coverage of the European pharmaceutical market makes it a partner of choice for new product licenses from companies which do not have European marketing organizations. Recordati is committed to the research of new drug entities within the cardiovascular and urogenital therapeutic areas and of treatments for rare diseases. Consolidated revenue for 2011 was € 762.0 million, operating income was € 163.5 million and net income was € 116.4 million.

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